



MBA in
BANKING & FINANCE
Explore the Real Financial World



Specialisation in :

- ▶ Investment Banking
- ▶ Corporate Finance &
- ▶ Wealth Management

A Journey from **LEARNING TO LEADING**

*We focus on Personal,
Professional and Individual
Growth to instill passion and
leadership qualities*



**Shape Your
Future**

Why this **MBA Specialisation ?**

It has been observed over the last few years that the metrics in Global Financial Markets and Economies have been rapidly changing. Developed Economies like USA, UK, Eurozone and Japan have experienced slowing growth rates with Capital lying in abundance, while India has shown a great growth potential, being a domestic demand Economy, starving only for Capital. It is only logical for Investors in such Countries to invest in India in a big way to gain from our growth story. But these huge Fund flows over the years would come with their own challenges and opportunities.

Investments would come in the form of Private Equity or Venture Capital into worthwhile growing Businesses, FDIs in growing Sectors, establishment of Indian subsidiaries of Foreign companies, Mergers & Acquisitions between Indian and Foreign Companies and also direct/indirect Investments into Indian Equities, Bonds & Real Estate Markets.

All this activity would create a huge demand for Skilled Finance Professionals who can handle various aspects of such deals such as becoming Investment Bankers, Corporate Finance Experts and Wealth Managers/Advisors. They would have to handle a plethora of responsibilities such as –

- Building Financial models (Including Valuations, Risk Profiling, Pitch Books), Conducting Due diligence and Feasibility analysis, Managing the multiple M&A deals with the touch of Big Data Analytics as Investment Bankers
- Performing Financial Planning, Budgeting & Analysis reports, Managing & Interpreting the Cash Flows and Financials, building Commercial pricing decisions & Operations Finance with the touch of Blockchain technology and Artificial Intelligence as Corporate Finance Experts
- Working with Banks/FIs and NBFCs in building the MSME Financing, Microcredit and Mortgages markets with touch of Technology as Corporate Finance Experts
- Managing Portfolios of Investments of varied Financial Instruments based on in depth understanding of Financial Markets, Designing Risk Management techniques through Derivatives & applying Technical & Fundamental Analysis as Wealth Advisors

Keeping in mind all these considerations, the idea of this specialized MBA course was conceived in 2015. The idea was a brainchild of a few passionate Senior Industry Finance Professionals, working at varied Top level Management positions in reputed Organizations, who thought of giving something back to the society, once they had established themselves in their Professional journey. CA (Dr) Aman Chugh became the initiator and the binding force for all of them and in collaboration with Chitkara University, launched such MBA Program, way ahead of time, when no one else was imparting practical knowledge and exposure to students and it has worked wonders for students so far and is only expected to get better.

Greetings & Jai Hind to everyone reading this!!

Normally, one would think of donating monetarily to help solve a problem, but seldom does that work on the root cause of a problem. Therefore, we decided to take on the very well evident problem which all of us encountered during our extensive Corporate exposure – that students were being taught using the same old theoretical curriculum by teachers with a theoretical approach even amidst changing requirements of the Industry, ultimately rendering them unfit for real jobs and requiring organizations to train them.

We thought of countering the problem by designing a one of its kind Program, wherein, all the course material would be TOTALLY designed and delivered by very Senior Industry experts themselves and make the CXOs of Tomorrow from amongst the Generation of Today; called as "CXOs NextGen". Apart from the Industry crafted Subjects, the best of subjects have also been taken from Professional Courses (Including CA and CFA), and are entirely taught by them so as to transform students into Job capables or become Entrepreneurs with practical knowledge, valued for their Skills, Values and Knowledge. We have also been expanding our Experts team and always reviewing and updating the curriculum according to changing dynamics and industry requirements; unlike some other institutions who invite Corporate Speakers for a day or two worth of sessions to lecture students on what the Industry requires, but never really equip the students with the required skills.

Ultimately, all the students get placed in profiles of their choice with prestigious Institutions, and going forward, this is going to be easier, since even MSMEs shall start developing in all the cities and Large Corporates will increase their presence in smaller cities to reduce their risks. In short, a child won't have to go away from the family, searching a so-called, High Paying Corporate Jobs and they shall be able to make use of their knowledge and skills to even become Entrepreneurs or Job capables based on such practical knowledge, improving the overall quality of life of a student and society as a whole.

CA (Dr) Aman Chugh

PhD, FCA, MBA, MCom, LLB, BCom(H)
Author, Consultant, Speaker & Trainer

Honored with the Titles of "Father of Financial Planning, Portfolio Management and Derivatives" and "The Guru of Financial Markets & Economics" by The NIRC, The Institute of Cost Accountants of India (Set up under the Act of Parliament)

- Over 1.2 million searches on Google & over 20,000 fan following over Social Media.
- Experience & exposure gained whilst working at Senior Management positions with Reputed Brands including PWC, EY(Dubai), GE(USA) & ICICI.
- 17+ Yrs Experience in Audit, Taxation, Investment Banking, Corporate Finance, Financial Derivatives, Financial Markets, Portfolio Advisory & Risk Management.
- Trainer/Advisor to Reputed Fortune 500 Corporates in India & Abroad; Govt. Ministries & Regulators; Reputed Universities & Industry Associations including CII.
- Addressed over 1 Million Audience across 78 Countries.
- First & Only Author of Book on Currency & Interest Derivatives across World published by Pearson.
- First & Only Doctorate (PhD) in Currency & Interest Derivatives across World.
- Has been invited by various Media Channels to share inputs on Economic Policies and Contemporary Financial Markets.

We Design your World

*with a personalised learning experience
that prioritizes you and your goals.*

Aman Chugh, Chief Industry Mentor, Chitkara University

Build a Fulfilling Career

Develop an Expertise far beyond the Technical Skills.

Develop a skillset that truly differentiates you in the Global Marketplace.



Program Overview

This MBA stands out from the crowd as it is TOTALLY crafted, mentored, seasoned and conceptualized by Industry practitioners holding the offices with high ceilings/ranks and the Program is imparted exclusively by them (Senior Industry Professionals with relevant Domain finesse). Most of Industry's best-known CFOs/CEOs and other Senior Management people from Varied organizations (Corporates, Financial Institutions and Investment Banks) have come together in grooming Finance talent and make students into Industry fit Job Capables or Entrepreneurs in all domains of Finance & Financial Industry so that they be called as CXOs NextGen (CXOs of Tomorrow from amongst the Generation of Today).

STEP 1 **Robust Selection Criteria**

Certain meritorious students are chosen from amongst the bunch of applications received based on Personal interviews by our Industry Mentors Panel. Special importance is given to extra-curricular interests, aspirations and inherent traits including Leadership, Discipline, Passion, Team Bonding.

STEP 2 **Exclusively Designed Syllabus**

The selected students are taught specialized subjects (designed as per Industry Standards) by relevant Industry Professionals during 1st Year of their MBA Program. The Industry mentorship & vision makes the students adaptable to the changes in the future environment.

STEP 3 **Practical Industry Training**

During the 2nd Year of the Program, the students undergo an un-interrupted internship in their choice of domain, exposed to benchmarks and best practices of the Industry that they join.

STEP 4 **Pre- Placement Offers**

During the internship/training period, the students receive their Pre - Placement Offers based on their performance and merit from their respective employers at regular Industry packages.

Making You Stand Out

This Program blends the Industry demanded practical Subjects and the best subjects from Professional Courses CA and CFA (US) curriculum.

All the subjects are Totally Crafted & delivered by the Industry Professionals.

Fundamental Base:

- ▶ Financial Accounting
- ▶ Cost and Management Accounting
- ▶ Statistics for Managers
- ▶ Economics for Managers
- ▶ Organizational Behavior
- ▶ Marketing Management



Investment Banking:

- ▶ Data Modelling using Excel
- ▶ Trading Comparable
- ▶ Industry Profiling
- ▶ Financial Modelling
- ▶ Valuations
- ▶ Real Estate Modelling & Management
- ▶ Blockchain Technology & Cryptocurrency
- ▶ Pitch Book Essentials
- ▶ Transaction Comparable
- ▶ Company Profiling
- ▶ Risk Modelling
- ▶ Asset Backed Finance
- ▶ Data Visualization using Tableau

Corporate Finance:

- ▶ International Taxation
- ▶ MSME Banking & Finance
- ▶ Microfinance
- ▶ Financial Management & Financial Statement Analysis
- ▶ Strategic Corporate Finance including FP&A (Budgeting, Reporting & Analysis)
- ▶ Mortgage Finance: Housing Finance (including Affordable) & Home Equity
- ▶ Business Etiquettes, Leadership & Conflict Management
- ▶ Commercial Finance & Operations Finance (Including GST)
- ▶ Big Data Analytics in Finance
- ▶ Artificial Intelligence in Finance

Wealth Management:

- ▶ International Financial Markets & Institutions
- ▶ Fundamental Analysis of Financial Instruments
- ▶ Mutual Fund & its Technical Analysis
- ▶ Equity & Equity Derivatives
- ▶ Trend Trading using Technical Analysis
- ▶ Currency & Commodity Derivatives

Engage with Industry Practitioners

Senior Industry practitioners who have come forward in this program as content developers or faculties or both, have vast experiences in the relevant fields of Investment Banking, Corporate Finance & Wealth Management whilst working with reputed brands including HSBC, Citi Bank, HDFC Bank, Ernst Young, Deloitte, PWC, KPMG, McKinsey, Wipro, GE, Medtronics, Thermofisher, Volvo Auto, Flipkart, Royal Bank of Scotland, Bank of America, Knight Frank, TPG Capital, Mercer Asset Management, Resurgent India Limited, Mirae Asset Fund, ICICI Securities, Motilal Oswal, Crisil & many more.



All the Faculties in the program are Industry Practitioners from various MNCs, Investment Banks, Commercial Banks, Consultancy Firms and Financial Institutions.



Nalin Jain

-MD, Volvo Cars Malaysia

"I connected with this program to share my practical experiences in Corporate World and enhance the Leadership skills, tools and methodologies of students to help them grow both as individuals and leaders of today and tomorrow. I also focus on Management skills, Finance and other domain knowledge."

Sandhya Sriram

-Head Global Audit, Wipro

"This MBA Program is broad based and gives a good balance of formal education and practical application. I was elated to see the level of Commitment, Willingness to learn, Optimism and Perseverance that I found in the students. We are constantly working on content improvement and scalability so that students can gain consistency and coverage."



Praveen Subhramanya

-Director, Knightfrank



"This MBA program developed by us has amazing prospects considering that the students are well prepared when they enter the workforce and are passionate to contribute to the organization's success. It is unique in its way due to the practical orientation that is provided to the students through long term internships, curriculum delivery through industry leaders among others. This will help the students decide the best choice of career for themselves and also make a small contribution by associating with the program."



"We have had a great quality of talent from this program of Chitkara University. The students are smart and hard working, and above all, Sincere and Passionate, thanks to guidance by CA Aman. We have got talent from this Program for the last 4 years consistently and look forward to continue to hire in the years to come.

Vinay Bansal

-CEO & Founder, Inflection Point Ventures

The rigorous efforts in selecting the students has started to attract the talent from every corner of the Country. The added references from amongst the CXOs network has also added to the talent pool. But obvious the Country's best CXOs teach the Country's best Talent Pool for their next journey.



Saurabh Agarwal

-Partner, Ernst Young

Alok Kedia

-Country Head, IndusInd Bank



This Program is indeed first of its kind and the quality of students match with the best of talent in the Country. Dr Aman has managed the show so very well in aligning the right leadership in right subjects with least overlapping. I look forward to increasing engagements in the program to take it to next level.

We have been hiring since the 1st batch commenced. The talent quality has been growing multifold every year. Our Top leadership has been engaged in grooming the young minds and has helped us in identifying & retaining the best of the minds.

Jyoti Gadia

-Managing Director, Resurgent India Limited



"The kind of passionate engagement of the Industry Leaders in the Program to build up the subjects which are futuristic and evolving is indeed commendable. The students are way ahead of many of their counterparts in all fields of Finance."



Girish Iyer

-Country Head, Citco



Ajay Thakur

-Head, SME & Startup, Bombay Stock Exchange

This Program shall soon become Country's Top MBA Program in Finance. This has all aspects of Modern day Finance universe with the best of Subjects from CA & CFA which brings added edge for the students.

Vineet Jain

- Chief Financial Officer, Medtronics

"I wanted to share my deep appreciation to CA Aman and Chitkara university for giving me opportunity to share my experience with MBA students in the area of Corporate strategy, financial management and FP&A. I must say that quality of engagement and knowledge of the students have seen a marked improvement from previous year & I am excited that this whole program will create a pool of candidates who are future ready given the deep knowledge they are getting from experts from industry. I wish all these young minds fly high & conquer the world"



Sabarinathan Sampath

-COO & CSO, ZNet Technologies Private Limited



We, at ZNet Technologies, have always believed that there should be a strong Industry-education partnership. This will help the students who are passing out of their colleges to be Industry ready at the soonest time possible with a small ramp up time. This MBA program has been very well designed with a bulk of the classes and mentoring being handled by CXOs.

The students get an opportunity to understand the industry needs working with the leaders and it helps to shape their thinking also accordingly. We have made a number of hires from this program and these students have all become an integral part of our Organization and performing exceedingly well. Kudos to the entire management at the University and we look forward to a longer term partnership with the institution.

"With the ever increasing competition among candidates to be hired by the best and hirers looking for ready to be deployed resources, I personally feel this MBA Program is already doing a great job; equipping the students with the right skill sets and making the soldiers battle ready."



Shagun Goyal

-Blockchain Leader, Deloitte USA

I must say, this vision of CA (Dr.) Aman Chugh and his entire team, would also fall in line with the reforms being brought in the field of education by our government, since the new policy also focuses on imparting better skills and not just bookish knowledge.

Further, they gain important skills such as Team Work, Coordination Problem Solving and Time Management, while they gain practical exposure with Corporate Partners for a full year during their Program. To summarize, they are already far well equipped than the rest of the herd. Cannot ask for more!"

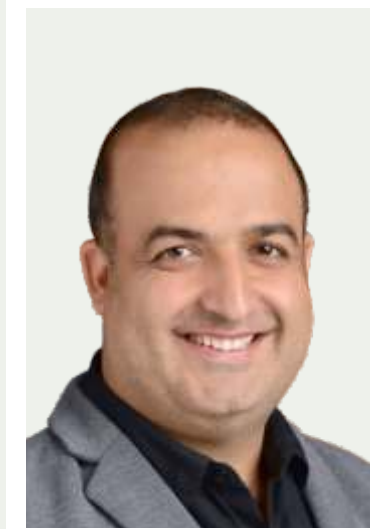
I sincerely think that with the Country now implementing a whole new Education Policy, which was long overdue, the significance and future prospects of this MBA Program has enhanced manifold. It is already something done way ahead of others. With Industry Experts designing the curriculum and taking 100% classes themselves, there cannot be a better course for imparting quality education in the changing scenarios, which requires more practical than theoretical knowledge.

Being a part of this initiative provided me with an opportunity to help bridge this gap and contribute something meaningful towards the Finance Domain in the industry.



Umesh Hora

-CEO (Used Cars), Cardekho



Aseem Sachdeva

-Senior Director, Flipkart

"I became indeed eager to get associated with this initiative because of the unique Concept around which it has been shaped up. With so many other CXOs from the Industry directly and indirectly involved with this Initiative, I feel proud enough to be a part of the Core team of Industry Mentors. I am sure my Corporate Journey, Connects and expertise would help in shaping better Future Finance Professionals.

The whole syllabus is delivered by only Industry Professionals along with One year of practical training with the Industry makes this Program stand out tall amongst others. An added good feature is the kind of flexibility in incorporating new Topics and Subjects based on the latest trends in the Industry."

Gaurav Manihar

-Executive VP & Head Franchisee Business, Motilal Oswal

"I have been a part of this initiative since this got started in 2016 both on the Content development side and also on the recruitment side. We often discuss, if we would have got such an opportunity while we shaped our professional education, it could have saved some 4-5 years of our learning process. The students are trained and made Corporate Ready and this habit makes them stand out from their peers. The type of Case Studies they get and the real-time projects they are involved in enhances their intellect and overall personality along with gaining mental maturity which are traits of an amazing leader."

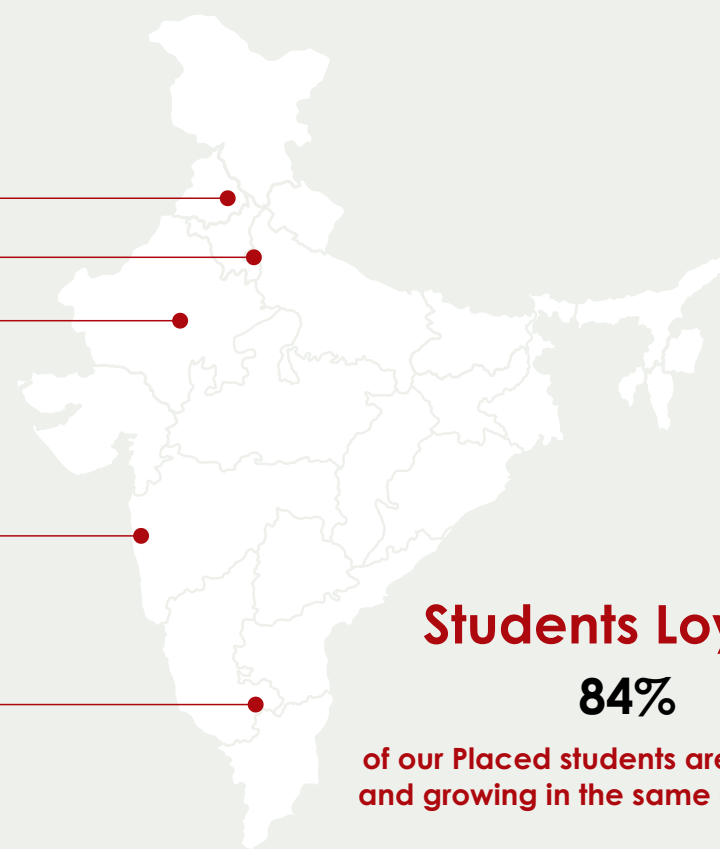


After Post Graduation

2.5 to 3.0 Lacs Average Internship Package
4.5 to 6.5 Lacs Average Placement Package
100% Pre Placement Offer Letter

Job Location

3% Chandigarh
 60% Delhi
 5% Jaipur
 20% Mumbai
 12% Bengluru



Students Loyalty

84%

of our Placed students are continuing and growing in the same organisation

Top Recruiters



Alumini Speaks



Sandhya Aggarwal
 (Corporate Finance), Finance & Accounts, Volvo Auto India

"It was privilege to learn directly from CXOs/Experts from all over India having hands on experience in their fields who also taught us the way to have positive outlook in everything. After Joining Volvo Cars, each day brought new challenges, but the learning from this course made everything easier. We were no less as compared to other peers from other reputed Institutes in terms of salary packages, exposure and knowledge. It's been 3 years now with Volvo Cars and no regrets since Day 1."



Kanika Thakur
 (Corporate Finance), Project Development & Treasury Reconciliation, US based Ascent Technology

"We were taught by the Professionals, who are amongst the Prestigious names in the Industry. They embraced us with practical skills along with the problem solving attitude. They gave us a flair of Corporate World by being in classroom itself. Even till today, we are connected with the professionals and it's like an extended family now, to whom we can reach out for the guidance whenever required."



Chaitanya Jindal
 (Investment Banking), Due Diligence & Funding, IPV (Inflection Point Ventures)

"In this Company I have been directly working with a lot of CFOs and this program gave me a lot of confidence to interact with them. I turned out as a great asset for my Company proving myself in all areas of work. In case one is not happy with the job or is facing any issues, they can reach any time to our mentor Dr. CA Aman Chugh for any help and guidance and this is the major difference and the beauty of this program and the family."



Ganeev Kaur
 (Corporate Finance), Finance & Accounts, Thermofisher

"This journey has been truly exceptional, it has kind of enlightened my professional life. I got a pre-placement offer from a US Multinational & all this was possible only because of the Course Curriculum of the MBA framework. It was much easier for me to adjust to the changes happening around me at the workplace. I could manage my days in such a manner that I was able to achieve my targets and drive productivity in my work. I was able to maintain work life balance and at the same time was able to indulge myself in innovation of new business processes which would in turn help me and my team to drive productivity for the organization and enable us to achieve our goals."

Alumini Speaks

Pragya Arora

(Corporate Finance), Taxation, Deloitte

Things which make me different from my peers are discipline, punctuality & prior exposure of the corporate world which I got in this Program. Our mentor CA Dr Aman Chugh invites Professionals from big brands and start-ups, who teach us about the corporate culture, organizational behaviors, and make us market ready. The best part is our mentor is still the source of information and guidance. Presently I am working with one of the Big 4's and its all because of my confidence, clarity of thoughts, concepts & real world exposure which I got during this Program. "GO CONFIDENTLY IN THE DIRECTION OF YOUR DREAMS"



Udit Mohan

(Investment Banking), Entrepreneur, Compute Value

"I learned new concepts related to Business Valuation, Merger & Acquisition, and Dis-investments which opened the doors of practical learning and on later stage which led to getting offers from renowned organisations. Based on my corporate journey, I have made up my mindset and gained confidence to open my own start-up."



Arushi

(Corporate Finance & Investment Banking), Debt Syndication, Resurgent India

"It's been 3 years that I have entered into the Corporate World, and whenever there comes any situation where we do not know what to do, the learnings which I have received during this course has helped me to solve them. I always feel proud to be a part of this unique Program."



Sourav Kinra

(Investment Banking), Currently pursuing PhD in Finance, Earlier was in Business Analytics, Moodys

"They nourished us in such a manner that we were ready to outperform in the Corporate world. Be it the Financial Modeling, Risk Modeling, Valuation Modeling and many other in Investment Banking, OR be it the Fundamental Analysis, Technical Analysis, Live Stocks Trading in Wealth Management OR be it the Debt Securitization, Mortgage-backed Securities, Debt Syndication in Corporate Finance, we learned them all from Industry Professionals. Just because of those learnings, I was able to get into Fortune 500 Credit rating Company, Moodys as an Analyst. I would say my investment in this course has proved to be the best investment in my life."



Nimrit Kaur

(Corporate Finance), Business Assurance, Ernst Young

"The structure of this course with its combination of 1 year rigorous study period in classrooms and then another 1 year training in the corporate world offers humongous exposure and pre - placement opportunities as it is designed and only taught by Industry led experts, CFOs, National Heads of MNCs which helped us to build connections and understand what is expected in the Industry! I would like to thank Chitkara University, CA (Dr) Aman Chugh and the Corporate Professionals for their continuous support and guidance throughout my journey which further helped me land an offer at the Big 4!"



Madhurika

(Investment Banking), Valuation & Consulting, Knight Frank Advisory

The Industry Experts brought to light a number of sectors such as Valuations and Advisory, Portfolio Management, Corporate Finance, Investment Advisory, Business Analysis and so on. Not only I got an engaging job, I got priority from seniors due to my wide knowledge and exposure.



Shubham Garg

(Corporate Finance), Business Finance & Analysis, ZNet Technologies

"The best thing about the University is the cross-culture interaction between students from the various parts of the world. After attending this program, I got to know the importance of Networking and how helpful it is in our lives. This course is designed in such a way that everyone is interacting with each other."



About Chitkara University



This University is a dream envisioned and realised by Dr. Ashok Chitkara and Dr. Madhu Chitkara, who are academicians dedicated to the mission of spreading Education and have created a learning environment that represents unique blend of distinguished faculty, brilliant and intellectual students with a proactive collaboration with industry. We provide a great environment for study. Chitkara University is designed to enhance teaching and learning processes so that it becomes second home for students.



Chitkara Education has established an unassailable reputation for strong on campus recruitments on the sheer virtue of its intensive focus on making all its graduates industry ready with an aim to provide resources to succeed in tomorrow's changing global market and are committed to help each and every student attain a position best suited to their long term career goals.

This is a place of opportunity whether you want to broaden your mind, advance your career, increase your knowledge, travel across the globe or change the world.



- 20,000 + Students
- Ranked amongst Top 20 Non-Profit Private Universities of India
- Recognition from various Regulators including NAAC / AICTE / PCI / COA / NHMCT
- Over 100 International Collaborations with Global Universities including Harvard University, London School of Economics and other Reputed Universities across USA, Canada, France, UK and other Nations.
- Spread over 100 acres, the University offers basic and advanced programs across varied domains of Health Care, Management, Engineering, Hospitality etc.

CXOs NEXTGEN

Come be a part of this MOVEMENT...

CXOs NextGen, within 5 Years of its conceptualization has today become a MOVEMENT aimed to bridge the long existent Industry-Academia gap by bringing in Industry Experts to Educate, Groom and Handhold students for Life, to transform them into either Job Capables or Entrepreneurs equipped with cutting edge skills. This Initiative was started, as a brainchild of Aman Chugh Ventures under the guidance of Chief Mentor CA (Dr) Aman Chugh and few Senior Industry Professionals who have always aspired to create Financial Leaders of tomorrow.

As India Inc progresses on the path of excellence by focusing on quality education, we aspire to reach with the same idea at the School level, in order to help interested students identify their passion for Finance & start their grooming from an early age, so that they can become the Industry Stalwarts in the years to come. As a part of this movement, we can all contribute in more than one way- by Developing & constantly updating the relevant curriculum or by delivering the Sessions in line with the Subjects crafted basis our rich experience or even by handholding them as Life Mentors once they enter the real jobs.

In turn, it can also make life easier for your organization when it comes finding the Right Talent groomed or prepared under the guidance of all of us. Hence, not only students get Industry experts as mentors for lifetime, even the experts and organizations get to be a part of an ever-growing network of highly skilled professionals, groomed and established under their own expert guidance, who, in turn, further contribute to the network to the best of their capabilities when it is their turn.



Unique exposure to
Strong Network of CXOs

This is a journey for LIFE ...

This MBA Program under the broad Movement of CXOs NextGen is a revolutionary way of learning not limited to learning in the 2 years of the College Degree, but is rather a Lifelong association.

Our Students continue to learn from the best in the Industry through regular Webinars & are also given access to wide Knowledge Base & Jobs Section over the Mobile App Aman Chugh CA. They can also seek the guidance from the Industry Mentors while handling complex real-life problems at any stage in their Career.

Our Program Students can be the change they want to see in the country!!



www.cxosnext.com



THANK YOU

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